

DOI: 10.15740/HAS/AU/14.1/47-51

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## RESEARCH ARTICLE: Marketing behaviour of groundnut farmers in Anantapuramu district of Andhra Pradesh

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ARTICLE CHRONICLE :
Received :
04.11.2018;
Revised :
05.01.2019;
Accepted :
11.01.2019

**SUMMARY :** The present investigation was carried out to study the marketing behaviour of groundnut farmers in Anantapuramu district of Andhra Pradesh. *Ex-post facto* research design was followed for the study and a sample of 120 respondents were drawn. The results of the study revealed that 67.50 per cent of the groundnut farmers had medium marketing behaviour followed by high (18.33%) and low (14.16%) levels of marketing behaviour with medium planning orientation (79.16%), medium production orientation (79.16%), medium marketing orientation (69.16%), medium marketing information sources utilization (74.17%), medium decision making ability (70.83%), medium risk taking ability (68.33%).

How to cite this article : Vineetha, A., Sailaja, V. and Satya Gopal, P.V. (2019). Marketing behaviour of groundnut farmers in Anantapuramu district of Andhra Pradesh. *Agric. Update*, **14**(1): 47-51; **DOI : 10.15740**/ **HAS/AU/14.1/47-51.** Copyright@ 2019: Hind Agri-Horticultural Society.

KEY WORDS: Groundnut farmers, Marketing behaviour, Marketing orientation, Innovativeness, Risk taking ability

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